



## **MANAGING WORKFORCE FOR BUSINESSES OUTCOMES**

Enhance your HR consulting with our cutting-edge solution to simplify company's HRM process for optimal result.

# INTRODUCTION



Human Resource Management (HRM) Assistant is a cloud-based solution developed by Kcysoft Inc developers of Attendee HRM, SendApp, K-ADMS and many other products – for effective use by HR Consultants and Advisory ntending to manage different organization under their consultancy service. The product allows for a HR consulting firm or body to manage clients under its operations seamlessly.



## APPLICATION FEATURES



### EMPLOYEE MANAGEMENT

Tracking employee record and information has never been easier. Employee management saves all the required information including employee details in the system.



### APPRAISAL SYSTEM

keep track of an individual's work performance and timely deserved appraisals. Organization will be able to formulate strategies and goals on performance and evaluation of employees.



### PAYROLL MANAGEMENT

This system helps to organize all the task of employee payment and the filing. This task can include keeping track of hours, calculating wages, generating payslip e.t.c.



### TIME AND ATTENDANCE

HRM Assistant's Time & Attendance will let your clients calculate the working hours of employee along with over time done.





## SHIFT MANAGEMENT

Every organization is different. some work on regular timings and some work around the clock in shifts. HRMAssistant will handle all client rosters efficiently.



## CUSTOMIZATION

HRM Assistant offers you a customizable fun function which allows you to define your pricing dynamics. control the look and feel of your web interface among other customizable features.



## EMPLOYEE SELF-SERVICE

Employee Self service will give company's employees and managers an opportunity to participate in daily activities related to Human Resources in the organization.



## RECRUITMENT MANAGEMENT

It helps company to manage job announcements and applications easy through their account and cuts down recruitment costs.

## PRODUCT FOR PARTNERS

HRM Assistant is a platform for HRM Consulting and Advisory organizations. The solution allows users to create HRM software solution that can be used in the management of company's HRM processes for optimal results. The solution allows you to define your pricing dynamics and control the look and feel of your web interface. The product characterizes majorly attendance management, payroll management, leave and exemption amongst other feature of mainstream HRM software solutions. Being a product developed by KcySoft as a unique business alliance program to add harmony and balance among businesses in order to build and maintain a qualified worldwide network of HRM Software Solution resellers and system integrators to ensure a successful market and delivery of complete process control solutions to targeted industries.

The services provided by our Solution Partners are built around their core competencies and the unique capabilities of KcySoft Inc. Our partnership will be captured under the Reseller partnership model. Resellers resell all or part of the HRM Assistant in its embedded (url defined) name. Technically, the product portal will be customized in Reseller Company's name. A reseller will be responsible for the whole sales life cycle, and also for providing professional services to support training, implementation, technical support and maintenance of the products to clients.

## TERMS OF AGREEMENT



Reseller Partners' terms are as follows:

- To become a User/Reseller is absolutely FREE.
- Sign Up at <http://hrmassistant.com> as a partner
- Portal set up will be done instantly after sign up and this will generate partner's web interface.
- Proficiency Training (with certificate of proficiency) will be conducted at a cost N50,000 - Optional
- Software license shall be sold to a Reseller at a 20% discounted rate of the actual value of the product
- To provide support for your customer in real time, you will have to register on a chat platform (tawk.to) that will be added to the website on your request to ease your communication with your customers via your product site -Optional





## ELIGIBILITY

This section answers the question of who can be a partner. In this business arrangement, approved partners shall be referred to Managers.

Here are the eligibility consideration for anyone ready to become a Partner;

- The individual must be above eighteen (18) years of age to be considered for the partnership programme.
- Intending partner can be male or female, be of any religious denomination among many other personal traits. We at Kcysoft are not particular about your gender or religious inclinations. We believe this is an opportunity for anyone or anybody.
- Intending partner must be able to speak and express his or herself with basic English as a language of communication.
- Intending Partners may come as a group but will be regarded as one body; implying that all member of the group are seen as one.

- Intending partner may come from any works of life whether as a professional in any industry, student of tertiary institution, graduates among others. We encourage youthful and agile people to join the network because of the benefit inherent in the programme.
- Intending partner must have basic digital skill set and be ready to learn as well as be trained on how the solution works.
- A partner can be located in any part of the world. This solution is created for a global purpose and it is not bounded by location either in time or in place. It will be a delight to have HRM Assistant all over the world.
- Intending partner must be ready to own his or her solution and also provide customer support where need be.
- Intending partner must have a working bank account number registered in his or her name, or in the name of the registered business.
- Although little or no experience is needed, being tech savvy will be a good advantage to intending partner.





# PRODUCT PRICING POLICY



Product pricing is done by giving a 20% discount to partners from the actual price worth of the product.

Below is the detailed pricing dynamic for the product based on features and employee staff strength.

## BASIC PACKAGE



Under this package, subscriber has access to basic HR tools which consists of Employee Management, Appraisal System, Document Management and Recruitment Management.

SOFTWARE EMPLOYEE LICENSE	ACTUAL COST OF PRODUCT (N)	DISCOUNTED COST TO HRM CONSULTANT/ ADVISORY - 20% (N)
6 -20	10000	8000
21 – 50	25000	20000
51 – 100	50000	40000
101 – 200	80000	64000
201 – 300	120000	96000
301 – 400	160000	128000
401 – 500	200000	160000
501 – 600	240000	192000
601 – 700	280000	224000
701 – 800	320000	256000
801 – 900	360000	288000
901 – 1000	400000	320000

## STANDARD PACKAGE



This package include access to all functions in the basic package and Leave & Exemption, Shift Scheduling and Time & Attendance .

SOFTWARE EMPLOYEE LICENSE	ACTUAL COST OF PRODUCT (N)	DISCOUNTED COST TO HRM CONSULTANT/ ADVISORY - 20% (N)
6 -20	20000	16000
21 – 50	50000	40000
51 – 100	100000	80000
101 – 200	160000	128000
201 – 300	240000	192000
301 – 400	320000	256000
401 – 500	400000	320000
501 – 600	480000	384000
601 – 700	560000	448000
701 – 800	640000	512000
801 – 900	720000	576000
901 – 1000	800000	640000



## PREMIUM PACKAGE



This package include access to all functions in the basic and standard package with functions such as Loan Management, Benefits & Deductions and Payroll Management.

SOFTWARE EMPLOYEE LICENSE	ACTUAL COST OF PRODUCT (N)	DISCOUNTED COST TO HRM CONSULTANT/ ADVISORY - 20% (N)
6 -20	30000	24000
21 – 50	75000	60000
51 – 100	150000	120000
101 – 200	240000	192000
201 – 300	360000	288000
301 – 400	480000	384000
401 – 500	600000	480000
501 – 600	720000	576000
601 – 700	840000	672000
701 – 800	960000	768000
801 – 900	1080000	864000
901 – 1000	1200000	960000



**THANK  
YOU**

For further enquiries, our support team is just a message away

Email: [info@kcysoft.com](mailto:info@kcysoft.com)  
WebChat: [hrmassistant.com](https://hrmassistant.com)  
Skype: Kcysoft Inc (live:info\_707531)